



Innovative Lichtkonzepte. Individuelle Lichtlösungen.  
*Innovative light concepts. Individual light solutions.*

# Light . . .

Light means life. Light has an influence on the biorhythm and psyche of humans. Health, moods and emotions are dependent to a great degree on light. Light is not just light. Only high-quality light increases the well-being and activity of human beings, makes them optimistic and enables them to experience their environment.

Light can be planned. Successful companies capitalize on the effects of high-quality light and employ them to promote sales. Planning the light generates the requisite atmospheric stimuli through lighting systems that are exactly suitable.

Light sells. Sales rooms that are lit in an ideal way and well-lit products support the buying decision. Facade lighting draws attention to a building effectively. In hotels and hospital patient areas alike, lighting engenders a climate of well-being. In office rooms, an agreeable working atmosphere is created.

There is an optimal lighting concept for every industry and a tailor-made lighting solution for every company.

Effective project work depends upon reliable partners:

- Burj Al Arab – Dubai
- Bucerius Law School - Hamburg
- Conference Palace Hotel – Abu Dhabi
- International Airport – Hong Kong
- Grand Lisboa Hotel – Macao





## Our “one-stop shop” concept



For more than 25 years we have been specialists in lighting technology and have been committed to servicing our customers in the planning and selling of lighting, our core capacities. We serve companies of all sizes and industries, as well as architects and planners, solutions for an effective and efficient employment of light.

In conjunction with skilled lighting planners, we take care of the successful and customized implementation of challenging projects.

We put an emphasis on long-term and personal relationships with our customers. Our special capability in export consists in our choice of light fittings from a great variety of brandname manufacturers. Tailor-made for each project. We team up closely with local planners and firms of consultant engineers. For our customers abroad that implies a huge advantage: They get everything by one-stop shop – and your personal contact can lend his support to you at a moment's notice.

### 1982

Founding of the company, Import Export Gesellschaft DEREK GOSLAR mbH & Co. KG. National und international trade with light fittings, transformers and ballasts as well as lamps across more than 60 countries. Representative for prestigious manufacturers of lamps and light fittings.

### 1994

Founding of the DG Licht Handels-GmbH & Co. KG for the German-speaking area. Project planning of lighting systems – trade with light fittings, lamps as well as transformers and ballasts.

### 2002

Opening of our office in Dubai. With additional specialization in project planning and emergency lighting systems.

### 2005

Expansion of trade contacts with Russia and the CIS states in cooperation with our Russian partner.



By employment of artificial light, we create a visual environment and its utilization that are both specific and perfectly fitting. In doing so, we cover every area of contemporary lighting planning: shop lighting, architectural lighting, interior and exterior lighting for hotels, hospitals, doctor's offices, restaurants, street lighting.

In an initial consultation, we analyze the demands and requirements your lighting calls for. We can provide you with top-quality standard systems or optionally a highly customized lighting solution. Our planning approach focuses on both space utilization and the architectural requirements of the building. Our experienced light planners take into account the emotional handling of light plus the technical requirements and economic and ecological aspects. On demand, we can combine

artificial light with natural daylight by dint of light sensors and control units. A lighting system's consumption of energy may be reduced by up to 50% by such means.



... we put your company in the right light

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With the help of a photorealistic simulation on a computer, our lighting planners design the light concept and particularize the lighting sources. If requested, we can develop our own light fittings for nonstandard solutions, too. Conditions and qualities of the light can thus be optimized at the planning stages. From the design phase up to implementation, we get you involved as a customer and incorporate your impression of the overall aesthetic picture and the light's effect. Once you are content with the planned light application, we start on its practical implementation. A high measure of flexibility will be required should requests for changes or modifications be made by the client or architect while installation is taking place. This presumes an intensive and efficient collaboration. This is a challenge we face gladly anytime.







We will gladly show you variable and multi-purpose employments of light, perception and effect, in addition to our concepts for light planning. For our customers, we have installed to this end a light-application wall from Philips. This wall has been equipped with a multitude of lamps and the very latest LED technology. With the aid of the wall, we are able to demonstrate light qualities, color rendering features plus the energy efficiency of different lamps. The planned deployment of light is a crucial element regarding the effect that a room, a building or a product has. See for yourself. We look forward to your visit.



We thank our cooperation partners for the successful teamwork.

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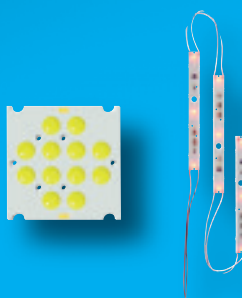
## Spezielle Anforderungen beleuchten wir gerne ganz individuell.

Als führender Anbieter von Lichtkomponenten steht TridonicAtco für ein Höchstmaß an Individualität und Flexibilität. Die Kombination von zuverlässigen Produkten und servicestarken Dienstleistungen ergibt brillante Lichtlösungen - in sämtlichen Lebensbereichen. Für die Kunden der DG Licht Handels GmbH & Co.KG bedeutet das: Energieeffiziente Lösungen und Sicherheit aus einer - und erster - Hand!

Infos zu TridonicAtco unter [www.tridonicatco.com](http://www.tridonicatco.com) oder E-Mail: [vertrieb.deutschland@tridonicatco.com](mailto:vertrieb.deutschland@tridonicatco.com)



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